



Ibis Property Owners
Association, Inc.



FLORIDA COMMUNITIES
OF EXCELLENCE

HOA COMMUNITY
OF THE YEAR 2012

January 7, 2013

Association Reserves, Inc.
Attn: Manager of the Year Contest
5000 N Parkway Calabasas #308
Calabasas, CA 91302

Dear Manager of the Year Evaluator:

I have been the president of the Ibis Property Owners Association (Ibis POA) Board of Directors since 2011 and have been a board member since 2008. This has provided me the opportunity to work closely with our Executive Director Ed Latalladi, candidate for *Manager of the Year*.

Ed has managed our community association through challenging times and events including turnover, severe Florida weather events, and a tough economic climate. He has made considerable improvements in our Department of Public Safety that positively affect our community's safety which have been recognized nationally in the *Boardroom* Magazine "Distinguished Club Awards" for 2009 and 2010, and statewide through the Florida Communities of Excellence for "Security and Safety Initiatives" and "Disaster Preparedness," as well as several awards on the local level.

Along the way, Ed's leadership, dedication and innovative thinking have assisted our board and community in navigating through significant financial obstacles that have been a result of the challenging economic times, especially the downturn in the real estate market. Ed's collaborative efforts with his staff, our board, committees and his peers have helped to maximize our resources and reduce costs in landscaping maintenance and facilities management. He has been determined and successful in not raising maintenance assessments for the past four years while improving facilities and services. Last year, Ibis POA was not only recognized by the Florida Communities of Excellence award program for "Financial Innovation," but we were also named the "2012 Homeowners Association Community of the Year," further acknowledgement of Ed's efforts of working with our Board of Directors and POA staff in an effective and successful manner. I believe Ed Latalladi is worthy of consideration as "Manager of the Year" and I fully recommend him for this award.

Sincerely,

Jay Chaskin, President
Ibis Property Owners Association
E-mail: jay33412@gmail.com
Phone: 561-625-5805

December 19, 2012

Subject: MANAGER OF THE YEAR RECOMMENDATION
Edwin J. Latalladi, CPP, CMCA, AMS
Executive Director, Ibis POA &
Director of Public Safety
Ibis Golf & Country Club
9055 Ibis Boulevard
West Palm Beach, FL 33412

Please accept this letter as the highest recommendation for Ed Latalladi for the Manager of the Year honor. A little over five years ago, Ed reached out to me as a national leader of CAI via a phone call to introduce himself. He asked my guidance as a colleague in Palm Beach County as he began his CAI PMDP studies and the PCAM track.

Ed has won several awards for himself and his community through Florida's Communities of Excellence Program the last few years. As a presenter at the 2011 program, I had the opportunity to watch Ed's interaction with his Board of Directors. They hold him in the highest esteem as an individual and as their POA manager. Ibis Country Club is a very prestigious community in northern Palm Beach County.

During the last five years I have watched Ed grow professionally, increase his volunteer participation in our local CAI Chapter, and witnessed his participation in a local "large scale" managers group. Ed is an impressive young man and I believe he will continue to blossom in this profession not just locally, but nationally through increased participation in Community Associations Institute.

If you have any questions regarding this recommendation, please do not hesitate to contact me.

Sincerely,



Kathryn C. Danella, CMCA, LSM, PCAM
General Manager
Boca Pointe Community Association, Inc.
2012 CAI National President
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